

Contacts

User Group Website

<http://www.jdeneug.org>

Executive Board Members

President

Felicia Gawron
ThermoFisher Scientific
Felicia.Gawron@thermofisher.com

VP of Membership

Carol Ward
UNICCO
CWard@ugl-unicco.com

VP of Programs

Kristin Alzak
Pentron Corporation
kalzak@pentron.com

VP of Marketing

Paul Boudreau
Sennheiser Electronic Corp.
pboudreau@sennheiserusa.com

VP of Administration

Lisa Hinckley
Symmons Industries, Inc.
LHinckley@Symmons.Com

Special Projects

Siobhan O'Bara
Covidien
Siobhan.O'Bara@Covidien.com

Business Partner Liaison

Robyn Bates
West Lake Consulting
R_Bates@westlakeinc.com

General Information

Cell Phones & Pagers

Please be courteous to others. Turn your cell phone or pager to vibrate during sessions.

Presentation Handouts

Most breakout session content can be downloaded from the user group website: <http://www.jdeneug.org>.

Photographs

① By virtue of your registration and attendance for this event, you have granted your consent to the JDENEUG to use any photograph taken at this conference that is inclusive of your person in future JDENEUG promotional media and collateral.

Vendor Members*

JDENEUG would like to thank our member vendors. It is through their generosity and support that the JDENEUG continue to expand and improve. Please take a few moments during your day to visit them in the vendor exhibit.

Andrews Consulting
Corning Data Services
DC Software
Data Systems International
GL Associates
Labco, Inc.
Open Text Inc.
QlikTech Inc.
The GL Company
The iConsortium
TierOne Business Solutions, LLC
West Lake Consulting

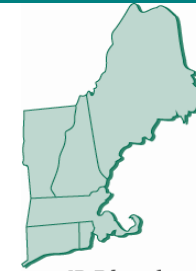
*Membership received as of 3/13/08

Save the date for these upcoming events

- July 16-18, 2008 — Quest Northeast Conference
MGM Foxwoods Resort, Ledyard, CT
- November 12, 2008
Holiday Inn, Mansfield, MA

Suggestions

Do you have ideas for future meetings? Please email them to Kalzak@pentron.com and make your membership dues pay off for you and your company.



JD Edwards
NorthEast User Group

JDE NorthEast User Group Agenda

March 18, 2008

Spring 2008 Meeting

Message from Felicia Gawron - President, JDENEUG

Spring..... it's almost here! It is a time for new beginnings, a reawakening, and is an invigorating, energizing time of the year. Anticipating this exciting time, your Board met in January to plan for the new year. In addition to discussing the mundane aspects of managing an organization, we went into brainstorming mode to address how to make JDENEUG an even more vital organization in 2008, more relevant to you, the members.

Every agenda message I write, I try to emphasize the importance of contribution by the membership. This message is no different. Contribution comes in many forms. The first one is the contribution of ideas regarding which topics interest you. It is crucial for you to let us know where your concerns lie. We try our very best to concentrate on the areas you tell us are key to you and your businesses. The sooner we know what those subjects are, the better we will be able to fill that request. Presentations which include a real life user are the most well attended and highest rated sessions. This is another area where you could contribute to the group. Have you done something unique in an area where others would benefit from knowing what the "gotchas" are? Is there some piece of JDE you have implemented where you could share your expertise with those who might be going down that path some time soon? Give us your ideas and/or volunteer to be part of a presentation. You can see any one of the Board today or send an e-mail. All your Board member contact information is on the website.

Are there other issues we should know about? Tell us what is it that makes an organization, this organization, important enough for you to spend your valuable time away from your company to take part in this meeting. Only by getting your input can we hope to continually improve our association.

Another hot topic at the Board meeting was how to find and recruit an even broader base of JDE user members from the northeast. A special welcome to the new members who are with us today. A special request to all here to let us know if you are aware of companies who are JDE users but are not present today. It is possible that we do not know who they are. The broader the scope of the membership, the broader the experience level and real life solutions you will be able to access. Networking is one of the benefits of membership and attending our meetings. If you know of a company not represented today, please give us their contact information. We will reach out to encourage them to become part of our organization.

Your Board welcomes you to the first meeting of 2008. We also hope to see you at the at the Quest NorthEast User Group meeting in July and at the JDENEUG meeting in November. Look to our website, www.jdeneug.org for more information. Have a great day.

Felicia Gawron, President

8:30 am - 9:00 am	Registration and Continental Breakfast	
9:00 am - 9:15 am Parliament	Welcome by the President	Felicia Gawron, Erie Scientific
9:15 am - 10:00 am Parliament	Oracle Update	Mark Nix, Sales Consulting Senior Manager, Oracle
10:00 am - 10:30 am Mayfair	Coffee Break in Vendor Exhibit Room	
EDUCATIONAL BREAKOUT SESSION 1		
10:30 am - 11:15 am Board Room	Advanced Warehousing and Transportation	Salumeh Companieh & Michelle Snowden, West Lake Consulting A highlight of available functionality and gotcha's.
Amphitheater	E1 Implementation Guidelines from a Customer Perspective	Siobhan O'Bara, Covidien Systems implementations are often relegated to IS organizations and consultants. From a customers' perspective - there is much to be gained from users participating in and driving the adoption of new software. This presentation will provide a roadmap of considerations for implementing software - focused less on choosing between World or E/One and more on the guidelines customers should adopt BEFORE they begin the implementation.
Terrace Room	Driving Innovation & Profitability with Agile Product Lifecycle Management	Jamie Connelly, Oracle This session will introduce the what, where, when, why, how and who of Oracle's Agile Product Lifecycle Management solution. More importantly, the presentation will explain how Agile can drive innovation and profitability within your organization.
Parliament	World A9.1 - What's new since A7.3	Robyn Bates, West Lake Consulting This session is an overview of the concepts A9.1 delivers. From Upgrade changes, to high level functionality changes to technical advances. Also hear what companies have done to date with the new release.
11:15 am - 11:30 am	Raffle in Vendor Exhibit Room	
BIRDS OF A FEATHER - Roundtable discussion with your peers		
11:30 am - 12:30 pm Board Room	Finance Roundtable	
Amphitheater	E1/OneWorld Technical Roundtable	
Terrance Room	iSeries Technical Roundtable	
Parliament	Distribution/Manufacturing Roundtable	
12:30 pm - 1:30 pm Westminster	Networking Buffet Lunch	
EDUCATIONAL BREAKOUT SESSION 2		
1:30 pm - 2:15 pm Board Room	Chart of Accounts Renumbering, opportunities, pitfalls and procedures	Christopher Moner, West Lake Consulting Required to do consolidated reporting? Need to standardize accounts and account ranges. Have you acquired companies that don't currently fit properly into your reporting structure, or need to separate an existing business unit to a new company for reporting or sale? This presentation is a discussion of issues and tasks related to renumbering and re-assigning your chart of accounts.

Parliament	Immediately Access Sales & Distribution Information from JDE	Paul Ricci, GL Associates and Jessica Lesperance, Cetova Cetova utilizes functionality that empowers the non-technical user to easily access information and modify reports independently of the IT department. In Cetova's Sales & Distribution module for JDE, see how users can slice-and-dice information based on sales activity, margin analysis, rankings, and sales transactions. You can also drill down into details such as facilities - branches, plants, distribution centers - and order status - open, shipped, back-ordered, backlogged, cancellations, etc.
Amphitheater	World SOA, the Start of the Trek	Richard Kief, Kief & Associates Walk in the shoes of NEPTCO, Inc. as they address the demands of globalization, communication, and collaboration with JDE World. This presentation will investigate and discuss Service Enablement available in World A9.1 using real data. You have seen the Power Points and read the promotional literature but what is World SOA and why would I want to use a web service? You hear about frontend, backend, and middleware but how do they fit together to address my business needs? What are my options to get JDE on the web? Please come with questions, an open mind, and a collaborative attitude as we explore the exciting potential of web services.
Terrace	Understanding CRM for JDEdwards EnterpriseOne	Justin MacLean, Oracle Ever wondered about the capabilities & the future of JDE E1's CRM in the context of Oracle's overall CRM picture? Learn how JD Edwards CRM delivers a complete solution, and about the choices customers now enjoy in selecting the perfect Oracle CRM solution to fit their needs.
2:15 pm - 2:30 pm Mayfair	Coffee Break in Vendor Exhibit Room	
2:30 pm - 3:20 pm Parliament	Keynote Speaker: Understanding Workplace Violence	Nora Mann, Assistant Attorney General An overview of random and targeted violence in the American workplace and efforts to understand, prevent and respond to this important safety concern.
EDUCATIONAL BREAKOUT SESSION 3		
3:25 pm - 4:15 pm Board Room	Drive Greater Business Insight Across Your Organization with Oracle BI	Victor Stewart, Oracle During this session you will learn about Oracle's BI strategy and how JDE customers can benefit from its capabilities across integration, information delivery and analysis. You will get a chance to "see" the tool in action via a brief, high level product demonstration.
Parliament	Business Intelligence through Crystal Reports	James Felter, Sennheiser Electronic Corp. Business Objects software is the leading business intelligence reporting software in the industry. This session will include a report writing demonstration using Crystal Reports software. Business Objects InfoView, part of the Enterprise software package, is a web-based tool to collect, consolidate and present reports. Examples of Crystal Reports for various business areas will be presented through InfoView.
Amphitheater	Inventory Forecasting	Kevin O'Hara, Syntax.net Review at the various Forecasting techniques within JDE and how they may be used in your Inventory and finished goods projections. We will review approaches to understanding which forecast techniques might be best for your firm and its products. We will also discuss the impact on forecasting and planning by the use of processing option and version selected by your firm in forecast extraction and MRP execution.
Terrace Room	Enabling JDE with Oracle Enterprise Content Management	Jody Schiavo, Oracle This session will introduce how Oracle Content Management can be used to reduce paper, and image enable the business processes around JDE. In addition, document security and records management will be covered.
4:15 pm - 4:30 pm Parliament	Closing Remarks and Raffle Turn in your evaluation and receive a raffle ticket. You must be present to win. Vendors are not eligible for giveaways	